

Position Description: VP of Operations

Position Title: VP of Operations
Functional Group: Operations
Reports to: CEO
Date: November 2018



Our Company

Coretex is a world-leading technology company that creates innovative fleet management and IOT solutions for organisations that operate in mission-critical environments. Our start-up culture and 'can-do' attitude helps us take on the best and win. Our proprietary technology platform helps organisations run more efficiently and comply with complex legislation through intelligent use of data gathered directly from fleet assets.

Coretex has customers all over the globe. Our business is run from offices in New York, San Diego, Auckland, and Sydney. We have ambitious growth plans that will see us further expand operations over the coming weeks, months and years.

Our Mission

At Coretex we believe that technology should be used to create a safer, cleaner and more productive society. The world's resources are under increasing pressure - to keep growing, we have got to figure out how to do more with less.

Our goal is to help operators drive better business results by improving their asset utilization, reducing fuel consumption and minimising the wear and tear on people and machines - all whilst ensuring that operators remain compliant with all relevant legislation.

Purpose of this Role

Our VP of Operations provides the leadership, management and strategic vision to ensure that our North America team has the proper operational procedures, administrative and reporting procedures, people and systems in place. You will report directly to our CEO and provide leadership to not only the San Diego office but our North America team which will include various functional areas: operations, quality, warehouse, customer success, etc.

Responsibilities

The outcomes listed below describe the tasks this role may be expected to carry out. This list is indicative of the role and is not exhaustive.

- Communicate and drive the strategic vision, overall direction and leadership to the management team and workforce with the goal of generating maximum efficiency, profitability and customer satisfaction.
- Responsible for managing overall operating expenses, capital projects & expenditures, and budgets.
- Collaborates with the executive team to ensure the continued growth, improvement, and profitability of the organization.
- Provides timely, accurate, and complete reports on the operating condition of the company to the CEO.

Coretex Position Description

- Provide direct leadership to management team and employees to motivate, challenge, and guide activities pertinent to operational efficiency, quality, schedule reliability, cost & profitability, and customer satisfaction.
- Spearhead the development, communication, and implementation of effective growth strategies and processes.
- Collaborates effectively across the company, including with peers in Finance, Human Resources, Sales, and Marketing to achieve desired results.
- Collaborates with the management team to develop and implement plans for the operational infrastructure of systems, processes, and personnel designed to accommodate the rapid growth objectives of the company.
- Develop, motivate, and lead a high performance management team; attract, recruit, and retain required members of the management team; provide mentoring and coaching as a cornerstone to management development.
- Foster a success-oriented & accountable environment within the company.

Quality / Health & Safety Accountability

All staff are authorised to take suitable action to prevent, avoid and where possible eliminate quality and health and safety issues within their job area.

People Specification

The ideal person fulfilling this role will have the following skills/experience.

- 10+ years' progressive experience in an operational management position.
- Proven ability to manage, mentor and develop a diverse team.
- Proven ability to influence procedural changes.
- Prior success with managing fiscal responsibilities.
- BA degree in Business or an equivalent degree program.
- You must live in San Diego or desire to live in San Diego.
- Ability to travel as needed.
- Ability to provide proof of eligibility to work in the United States without support; sponsorship is not available.

Preferred Experience:

- Prior experience in a similar role for a telematics company
- MBA

Why Work with Us

This is a great time to join an agile and fast growing technology company that's taking on the world. Coretex is the kind of company that gives you the opportunity to make a difference.

The Coretex team is driven, professional and focused. We're big on teamwork and open doors. We are passionate about providing our customers with the best technology and experience, and we like to have fun while we're doing so.

The development and growth opportunities are as unlimited as our business growth – locally and internationally.

Location

The position will be based in San Diego, California.